



**VentureScaleUp**

# **Florida Photonics Cluster**

**May 24, 2018**

**Catalyst Spaces**

CATALYST  
INSPIRED WORKSPACES

# Catalyst Spaces Overview.

- Month-to-month flexible workspace
- 40 companies
  - 1 to 12 employees
  - Largest: Tropo – a division of Cisco
- Diverse workspace
  - Tech companies, creative companies, early-stage company service providers
- Catalyst Startup Coalition
- VentureScaleUp
- Events

**VentureScaleUp**

# VentureScaleUp Accelerator Program.

- Intensive 3-month “boot-camp” program
  - Cohort-based, mentor-driven.
  - Content and mentoring delivered by world-class entrepreneurs who have founded, scaled, and exited companies.
  - Peer support enabled by colocation at Catalyst coworking space
  - One-on-one meetings with Florida angels and early-stage angel and VC funds.

# Mentors



**Rob Wight**  
Founder and President  
myList



**Richard Licursi**  
CEO/President  
venVelo



**Jeff Hoffman**  
Cofounder and Principal  
Color Jar



**F. Scott Moody**  
Founder and President  
K4Connect



**Richard Fox**  
Venture Partner  
IDEA Fund Partners



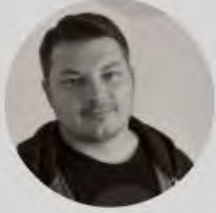
**Dennis Pape**  
Founder  
Florida Venture Sourcing



**Bill Grimm**  
Professor of Entrepreneurship and  
Negotiation  
Rollins College



**Scott Faris**  
CEO  
Aerosonix



**Dan McGaw**  
Founder and CEO  
Effin Amazing



**Laura Gallaher**  
Founder and CEO  
Key Talent Solutions



**Chris Morton**  
Cofounder and CEO  
NanoPhotonica



**Joel Goldstein**  
President  
Mr. Checkout Distributors



**Ed Alexander**  
Founder and Attorney  
Entrepreneurship Law Firm



**Rajiv Menon**  
Founder and President  
Talent4Startups



**Sean DiMercurio**  
Cofounder, CPA, and Sidekick  
The Heroes Group



**David Chitester**  
Cofounder and CEO  
Florida Funders



**Cameron McCaskill**  
Advisor  
Vocap Investment Partners



**Terry Brennan**  
Founder and Attorney  
Brennan Legal Group



**Kathy Chiu**  
Founding Partner and Managing  
Director  
FAN Fund



**Ben Patz**  
Managing Director  
FAN Fund



**Douglas White**  
Vice President of Innovation and  
Growth  
&Barr Advertising Agency



**George Gramatikas**  
Founder  
TTS Energy Services



**Jack Henkel**  
Assistant Director  
UCF Venture Accelerator



**Dayle Moore**  
Client Services Lead  
UCF Venture Accelerator



**John Cambier**  
Managing Partner  
IDEA Fund Partners



**Suneera Madhani**  
Founder and CEO  
Fattmerchant



**Kyle Myer**  
Entrepreneur in Residence  
Rollins College

### 2015 Fall Cohort



### 2016 Spring Cohort



### 2016 Fall Cohort



### 2017 Spring Cohort



### 2018 Spring Cohort



# Fund Strategy.

- Leverage the Florida startup development and funding gap
  - Significant promising but unfunded startup deal flow from Florida early-stage investors.
- Leverage the VentureScaleUp accelerator mentor-driven program
  - Identify the most promising scaling startups, concentrate missing entrepreneurial resources, invest at low-premoney valuations, and enable startups to mature and raise capital to scale.